Financial Statements and Independent Auditor's Report

A Precious Child, Inc.

December 31, 2017 and 2016

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## Logan, Thomas & Johnson, LLC Certified Public Accountants

#### INDEPENDENT AUDITOR'S REPORT

Board of Directors A Precious Child, Inc.

We have audited the accompanying financial statements of A Precious Child, Inc., which comprise the statement of financial position as of December 31, 2017 and 2016, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America as established by the Auditing Standards Board of the American Institute of Certified Public Accountants. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence that we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of A Precious Child, Inc. as of December 31, 2017 and 2016, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Broomfield, Colorado

Logan, Thomas + Oponnson, LLC

February 28, 2019

# A Precious Child, Inc. STATEMENTS OF FINANCIAL POSITION December 31,

	2017	2016
ASSETS		
Current assets		
Cash and cash equivalents	\$ 943,303	\$ 735,745
Inventories	361,481	405,813
Investments	18,659	14,944
Pledges receivable	52,889	40,844
Prepaid expenses and other	53,327	35,580
Total current assets	1,429,659	1,232,926
Fixed assets, net	 44,710	 24,807
Total assets	\$ 1,474,369	\$ 1,257,733
LIABILITIES AND NET ASSETS	 	
Current liabilities		
Accounts payable and accrued expenses	\$ 44,311	\$ 27,025
Total liabilities	44,311	27,025
Net assets		
Unrestricted		
Designated operating reserve	35,867	35,867
Undesignated	 1,265,407	 1,043,820
Total unrestricted net assets	1,301,274	1,079,687
Temporarily restricted	 128,784	 151,021
Total net assets	 1,430,058	 1,230,708
Total liabilities and net assets	\$ 1,474,369	\$ 1,257,733

### A Precious Child, Inc. STATEMENT OF ACTIVITIES Year ended December 31, 2017

	Unrestricted	Temporarily restricted	Total
Revenue			
Contributions Contributed support	\$ 580,768	\$ 320,539	\$ 901,307
Gifts-in-kind Donated materials/goods Donated facilities Donated services Donated other	10,422,456 16,548 76,689 6,826	- - - -	10,422,456 16,548 76,689 6,826
Total gifts-in-kind	10,522,519	-	10,522,519
Grants Special events Interest income and other Net assets released from restrictions	82,693 763,897 4,632	110,110 4,060 -	192,803 767,957 4,632
Satisfaction of program restrictions	456,946	(456,946)	-
Total revenues and support	12,411,455	(22,237)	12,389,218
Expenses			
Program services Precious Essentials	8,291,747	-	8,291,747
Precious Boutiques Basics 4 Babies	224 1,113,002	_	224 1,113,002
giveSPORTS	620,922	- -	620,922
The Learning Center	61,762	-	61,762
Truancy Intervention	, -	_	-
Fill a Backpack	760,533	-	760,533
Precious Gift	605,673	-	605,673
COR Center	98,056	-	98,056
giveARTS	14,959	-	14,959
Edussentials	25,988		25,988
Total program services	11,592,866	-	11,592,866
Supporting services  Management and general  Fund raising  Direct benefits to donors	170,314 270,749 155,939	- - -	170,314 270,749 155,939
Total expenses	12,189,868	=	12,189,868
CHANGE IN NET ASSETS	221,587	(22,237)	199,350
Net assets, beginning of year	1,079,687	151,021	1,230,708
Net assets, end of year	\$ 1,301,274	\$ 128,784	\$ 1,430,058

### A Precious Child, Inc. STATEMENT OF ACTIVITIES Year ended December 31, 2016

	Unrestricted	Temporarily restricted	Permanently restricted	Total
Revenue	-			
Contributions Contributed support	\$ 439,121	\$ 339,352	\$ -	\$ 778,473
Gifts-in-kind Donated materials/goods Donated facilities Donated services Donated other	6,778,053 57,037 78,264 351	- - - -	- - - -	6,778,053 57,037 78,264 351
Total gifts-in-kind	6,913,705	-	-	6,913,705
Grants Special events Interest income and other	41,024 692,560 5,697	150,522 2,500 -	- - -	191,546 695,060 5,697
Net assets released from restrictions Satisfaction of program restrictions Reclassification of restriction	519,117 	(519,117) 12,075	(12,075)	<u>-</u>
Total revenues and support	8,611,224	(14,668)	(12,075)	8,584,481
Expenses Program services				
Precious Essentials	5,873,027	-	-	5,873,027
Precious Boutiques	75,179	-	-	75,179
Basics 4 Babies giveSPORTS	926,809 340,954	-	-	926,809 340,954
The Learning Center	52,896	_	_	52,896
Truancy Intervention	18,951	_	_	18,951
Fill a Backpack	618,769	-	-	618,769
Precious Gift	448,107	-	-	448,107
Cor Center	53,903	-	-	53,903
giveARTS	10,047	-	-	10,047
Edussentials	14,084			14,084
Total program services	8,432,726	-	-	8,432,726
Supporting services  Management and general  Fund raising  Direct benefits to donors	139,831 140,221 155,380	- - -	- - -	139,831 140,221 155,380
Total expenses	8,868,158			8,868,158
CHANGE IN NET ASSETS	(256,934)	(14,668)	(12,075)	(283,677)
Net assets, beginning of year	1,336,621	165,689	12,075	1,514,385
Net assets, end of year	\$ 1,079,687	\$ 151,021	\$ -	\$ 1,230,708

## A Precious Child, Inc. STATEMENT OF FUNCTIONAL EXPENSES Year ended December 31, 2017

gram	

	Precious Essentials	Precious Boutiques	Basics 4 Babies	giveSPORTS	The Learning Center	Truancy Intervention
Salaries and wages	\$ 206,204	\$ -	\$ 41,997	\$ 38,249	\$ 23,705	\$ -
Payroll taxes	16,927	-	3,429	3,186	2,119	-
Workers' compensation	1,590	-	331	331	331	-
Payroll fees	839	-	175	175	175	-
Health insurance	7,454	-	1,714	1,420	492	-
Office supplies	2,994	-	401	247	309	-
Telephone, telecommunications	4,302	-	609	377	440	-
Postage, mailing service	154	-	24	19	21	-
Credit card fees	-	-	-	-	-	-
Bank fees	-	-	-	-	-	-
Books, subscriptions, reference	150	-	-	-	-	-
Printing and copying	4,045	-	552	514	378	-
Software	7,157	28	967	632	598	-
Supplies	3,649	-	538	383	450	-
Facilities maintenance and insurance	1,220	-	168	92	137	-
Rent	80,566	-	9,514	8,249	18,796	-
Office furniture/fixtures	6,587	-	724	666	411	-
Utilities	7,785	-	890	865	1,604	-
Parking	7	-	-	6	-	-
Depreciation expense	1,562	-	156	156	-	-
Insurance - vehicle	927	-	93	93	-	-
Fuel - vehicle	1,771	5	177	178	-	-
Toll road charges - vehicle	50	-	5	5	-	-
Maintenance - vehicle	1,037	8	103	103	-	-
Fundraising fees	-	-	-	-	-	-
Government fees	-	-	-	-	-	-
Professional fees - other	-	-	-	-	-	-
Program goods purchased	1,353	-	4,759	-	492	-
Program expense - other than goods	10,890	173	895	1,193	8,992	-
Program scholarships	-	-	-	39,744	-	-
giveSPORTS and other events	-	-	-	-	-	-
Insurance	4,418	-	669	360	562	-
Marketing expenses	845	-	131	71	111	-
Staff and board development	2,646	10	373	217	298	-
Conference, convention, meeting	-	-	-	-	-	-
Mileage reimbursement	317	-	135	315	-	-
Membership dues - organization	1,256	-	352	56	98	-
Miscellaneous	153	-	-	-	-	-
Program goods membership	-	-	-	-	-	-
Bad debt expense	5,381	-	828	414	724	-
Awards	67	-	10	5	9	-
Volunteer expense	2,274	-	346	222	294	-
In-kind program materials/goods	7,818,784	-	1,041,691	522,256	-	-
In-kind facilities	16,548	-	-	-	<del>-</del> 	-
In-kind professional services	69,838	-	246	123	216	-
Direct benefits to donors						
Total expenses	\$ 8,291,747	\$ 224	\$ 1,113,002	\$ 620,922	\$ 61,762	\$ -

The accompanying notes are an integral part of this statement.

**Program Services** 

	1	Program Servi	ces					
Fill a Backpack	Precious Gift	COR Center	giveARTS	Edussentials	Management and general	Fundraising	Direct benefit to donors	Total
\$ 34,389	\$ 40,087	\$ 65,473	\$ 7,021	\$ 13,848	\$ 107,973	\$ 189,981	\$ -	\$ 768,927
2,867	3,234	5,266	592	1,306	8,698	15,349	-	62,973
331	331	728	66	132	730	1,722	-	6,623
174	175	384	4	(592)	384	909	-	2,802
1,327	1,428	2,166	327	674	1,536	9,818	-	28,356
258	259	240	167	65	646	13	-	5,599
615	615	1,116	244	80	692	-	-	9,090
40	21	12	12	3	80	2,796	-	3,182
59	-	-	-	-	23,703	-	-	23,762
-	-	-	-	-	95	-	-	95
-	-	-	-	-	60	-	-	210
767	412	327	200	107	744	1,426	-	9,472
1,423	1,423	375	343	100	911	3,564	-	17,521
433	413	309	257	64	643	131	-	7,270
132	132	129	77	21	202	-	-	2,310
22,545	22,866	17,203	1,835	941	5,959	-	-	188,474
1,581	1,314	933	238	58	590	60	-	13,162
2,149	2,152	1,637	27	9	679	-	-	17,797
-	-	-	-	-	24	82	-	119
625	625	-	-	-	-	-	-	3,124
371	371	-	-	-	-	-	-	1,855
711	738	-	-	-	-	-	-	3,580
20	20	-	-	-	-	-	-	100
411	411	-	-	-	-	-	-	2,073
-	-	-	-	-	15	2,881	-	2,896
-	-	-	-	-	51	-	-	51
-	-	-	-	-	6,000	-	-	6,000
82,863	28,458	-	-	1,200	-	-	-	119,125
2,266	4,126	-	15	-	-	-	-	28,550
-	-	-	1,970	7,436	-	-	-	49,150
-	-	-	-	-	-	4,524	-	4,524
423	423	345	316	92	846	75	-	8,529
1,545	229	74	63	18	175	26,581	-	29,843
237	272	185	162	56	3,154	2,109	-	9,719
-	-	-	-	-	-	-	-	-
433	332	1,016	94	175	183	2,293	-	5,293
71	70	56	56	14	446	2,320	-	4,795
-	-	-	-	-	1,901	-	-	2,054
-	-	-	-	-	-	-	-	-
617	517	414	414	103	1,585	-	-	10,997
6	6	5	5	1	13	892	-	1,019
217	218	177	166	46	788	618	-	5,366
597,588	493,841	(637)	165	-	(74)	-	-	10,473,614
-	-	-	-	-	-	-	-	16,548
3,039	154	123	123	31	882	2,605	-	77,380
_							155,939	155,939
\$ 760,533	\$ 605,673	\$ 98,056	\$ 14,959	\$ 25,988	\$ 170,314	\$ 270,749	\$ 155,939	\$12,189,868

## A Precious Child, Inc. STATEMENT OF FUNCTIONAL EXPENSES Year ended December 31, 2016

Data care	Carriago
Program	Services

	Precious Essentials	Precious Boutiques	Basics 4 Babies	giveSPORTS	Γhe Learning Center	Truancy Intervention
Salaries and wages	\$ 383,246	\$ 42,097	\$ 51,435	\$ 38,005	\$ 31,609	\$ 2,148
Payroll taxes	28,872	3,435	4,129	3,212	2,370	215
Workers' compensation	7,536	904	1,055	754	603	_
Payroll fees	1,853	135	269	270	101	67
Health insurance	5,343	999	1,152	898	472	72
Office supplies	3,297	240	480	480	180	120
Telephone, telecommunications	3,154	230	458	458	175	114
Postage, mailing service	-	_	18	10	_	-
Credit card fees	-	_	-	-	_	-
Bank fees	_	_	-	-	-	-
Books, subscriptions, reference	153	-	-	-	-	-
Printing and copying	5,677	398	819	819	305	195
Software	15,619	1,498	1,949	1,949	379	226
Supplies	4,199	297	592	656	222	147
Facilities maintenance and insurance	15,004	1,725	2,191	2,078	673	571
Rent	56,317	4,883	7,353	7,354	9,435	1,213
Office furniture/fixtures	5,604	471	758	936	216	144
Utilities	9,290	676	1,370	1,483	549	366
Parking	4	-	1	1	-	-
Depreciation expense	1,406	156	156	156	-	-
Insurance - vehicle	381	42	42	42	-	-
Fuel - vehicle	1,721	191	191	200	-	-
Toll road charges - vehicle	130	14	14	14	-	-
Maintenance - vehicle	777	86	86	86	-	-
Fundraising fees	-	-	-	12	-	-
Government fees	-	-	-	-	-	-
Professional fees - other	6,875	500	1,000	1,000	375	250
Program goods purchased	5,003	5,382	24,622	(52)	-	11,484
Program expense - other than goods	1,480	3,238	3,547	601	313	-
Program scholarships	-	-	-	58,304	-	-
giveSPORTS and other events	-	-	-	-	-	-
Insurance	4,247	303	618	612	238	151
Marketing expenses	66	5	10	31	4	2
Staff and board development	9,560	693	1,315	1,261	511	293
Conference, convention, meeting	12	1	2	2	1	-
Mileage reimbursement	1,648	110	140	116	137	2
Membership dues - organization	880	64	128	128	48	32
Miscellaneous	13	-	-	-	-	-
Program goods membership	-	-	525	-	-	-
Bad debt expense	-	-	-	-	-	-
Awards	12	1	2	2	1	-
Volunteer expense	1,692	121	242	282	90	61
In-kind program materials/goods	5,204,107	1,098	809,769	208,423	-	-
In-kind facilities	38,817	1,620	3,239	3,239	1,215	810
In-kind professional services	49,032	3,566	7,132	7,132	2,674	268
Direct benefit to donors						
Total expenses	\$ 5,873,027	\$ 75,179	\$ 926,809	\$ 340,954	\$ 52,896	\$ 18,951

The accompanying notes are an integral part of this statement.

**Program Services** 

		Program Serv	rices		_			
Fill a Backpack	Precious Gift	COR Center	giveARTS	Edussentials	Management and general	Fundraising	Direct benefit to donors	Total
\$ 17,234	\$ 18,267	\$ 23,769	\$ 600	\$ 1,600	\$ 72,917	\$ 86,424	\$ -	\$ 769,351
1,539	1,342	1,605	-	-	5,442	8,704	-	60,865
452	301	-	-	-	1,356	2,110	-	15,071
169	168	-	-	-	334	-	-	3,366
670	479	778	-	-	243	4,366	-	15,472
300	300	-	-	-	5,438	44	-	10,879
290	288	663	-	-	575	23	-	6,428
6	35	-	-	-	147	2,765	-	2,981
-	-	-	-	-	21,851	-	-	21,851
-	-	-	-	-	95	-	-	95
-	-	-	-	-	10	-	-	163
1,034	1,225	18	9	9	1,276	2,366	-	14,150
4,680	4,665	-	-	-	1,231	232	-	32,428
378	379	34	-	-	738	62	-	7,704
4,445	4,321	10,952	-	-	1,378	366	-	43,704
12,738	12,760	12,855	-	-	6,176	-	-	131,084
1,094	1,094	190	-	-	977	1,145	-	12,629
1,067	1,039	842	-	-	1,890	-	-	18,572
-	-	-	-	-	1	325	-	332
624	625	-	-	-	-	-	-	3,123
170	169	-	-	-	-	-	-	846
765	765	-	-	-	-	-	-	3,833
58	58	-	-	-	-	-	-	288
345	345	-	-	-	-	-	-	1,725
354	-	-	-	-	-	1,476	-	1,842
-	-	-	-	-	85	-	-	85
625	625	-	-	-	2,250	-	-	13,500
89,910	13,083	689	115	8,969	-	-	-	159,205
1,312	1,259	-	-	-	-	-	-	11,750
-	-	-	9,285	3,504	-	-	-	71,093
-	-	-	-	-	-	5,761	-	5,761
386	487	6	6	2	773	-	-	7,829
793	6	-	32	-	29	16,165	-	17,143
822	786	559	-	-	3,472	661	-	19,933
1	1	316	-	-	2	90	-	428
32	62	613	-	-	48	1,365	-	4,273
80	80	-	-	-	185	3,519	-	5,144
-	-	-	-	-	-	-	-	13
-	-	-	-	-	-	-	-	525
-	-	-	-	-	-	-	-	-
1	1	14	-	-	2	576	-	612
211	182	-	-	-	336	1,079	-	4,296
473,491	380,217	-	-	-	-	-	-	7,077,105
2,024	2,024	-	-	-	4,049	-	-	57,037
669	669	-	-	-	6,525	597	-	78,264
		-					155,380	155,380
\$ 618,769	\$ 448,107	\$ 53,903	\$ 10,047	\$ 14,084	\$ 139,831	\$ 140,221	\$ 155,380	\$ 8,868,158

The accompanying notes are an integral part of this statement.

### A Precious Child, Inc. STATEMENTS OF CASH FLOWS Years ended December 31,

		2017		2016
Cash flows from operating activities	Ф	100.050	ф	(202 (77)
Change in net assets Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities	\$	199,350	\$	(283,677)
Depreciation		3,124		3,123
Unrealized/realized gain on investments		(1,320)		(517)
Donated investments		(1,022)		-
Change in assets and liabilities Increase in pledge receivable		(12,045)		(20,024)
Decrease in inventories		44,332		298,701
Increase in prepaid expense and other		(17,747)		(2,799)
Increase (decrease) in accounts payable and accrued expenses		17,286		(15,636)
Net cash provided by (used in) operating activities		231,958		(20,829)
Cash flows used in investing activities Purchase of fixed assets Purchase of investments		(23,027) (1,373)		- (1,262)
Net cash used in investing activities		(24,400)		(1,262)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		207,558		(22,091)
Cash and cash equivalents, beginning of year		735,745		757,836
Cash and cash equivalents, end of year	\$	943,303	\$	735,745
Supplemental disclosure of non-cash investing activities  Donated investments	\$	1,022	\$	_

### NOTE A – NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This description of A Precious Child, Inc.'s (the Organization) nature of activities and summary of significant accounting policies is presented to assist in understanding the Organization's financial statements.

#### 1. Summary of Business Activities

The Organization, a Colorado nonprofit corporation, was incorporated under the laws of the State of Colorado in November 2008 for the purpose of providing assistance to children and families facing difficult life challenges such as abuse and neglect, crisis situations and poverty. The Organization focuses on meeting a child's most basic needs such as clothing, shoes, coats, sports equipment, backpacks and school supplies. The Organization serves clients from Adams, Arapahoe, Broomfield, Boulder, Douglas, Jefferson, Denver and Weld counties. The Organization's revenue comes primarily from contributions.

### 2. Description of Services Provided

The major program services or supports and functional activities directly provided or purchased by the Organization are:

#### **Program Services**

<u>Precious Essentials</u> – provides clothing and other basic essentials to children and adults in a dignified manner to increase self-esteem for impoverished children and their families.

<u>Precious Boutiques</u> – satellite resource centers that are located in schools and shelters and dedicated to improving accessibility to basic essentials on-site for children in need.

<u>Basics 4 Babies</u> – provides direct aid to mothers and families who might otherwise ration or go without basic necessities for their babies.

<u>giveSPORTS</u> – provides new and gently-used sports equipment as well as participation fee scholarships so all children have the opportunity to participate in sports.

<u>The Learning Center</u> – ensures that every child who comes to the Resource Center is provided with a safe space that encourages STEM-based learning and complements their academic studies.

<u>Truancy Intervention</u> – provides incentive awards to students who have improved attendance in school as an early intervention initiative and a way to combat truancy.

### NOTE A – NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 2. Description of Services Provided (Continued)

#### **Program Services (Continued)**

<u>Fill A Backpack</u> – provides backpacks filled with age-appropriate school supplies to maximize academic potential for disadvantaged and displaced children.

<u>Precious Gift</u> – provides gifts to children who otherwise would not receive any during monumental times in their life, such as birthdays and the holiday seasons.

<u>COR (Child Outcomes Resource) Center</u> – provides personalized case management to disadvantaged and displaced children and families connecting them with needed resources, services, opportunities and educational support.

<u>giveARTS</u> – provides new and gently-used equipment and supplies, as well as participation fee scholarships, giving children in need the opportunity to participate in music, dance, theatre and the visual arts.

<u>Edussentials</u> – provides educational opportunities and resources through scholarships to remove barriers for school attendance and improve educational outcomes.

#### **Supporting Services**

<u>Management and General</u> – includes those activities necessary for planning, coordination and overall direction of the Organization, financial administration, general board activities and other related activities indispensable to the Organization's corporate existence.

<u>Fundraising</u> – represents the Organization's costs to develop and maintain a fundraising effort that generates awareness and increases support for the Organization.

#### 3. Basis of Accounting

Financial statements of the Organization have been prepared on the accrual basis, whereby revenue is recorded when services are performed and expenses are recognized when incurred.

#### 4. Subsequent Events

The Organization has evaluated events and transactions occurring subsequent to the end of the fiscal year for potential recognition or disclosure through February 28, 2019, the date on which the financial statements were issued. Other than the subsequent events disclosed in Note H, the Organization did not identify any events or transactions that would have a material impact on the financial statements.

### NOTE A – NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 5. *Use of Estimates*

In preparing financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues, support and expenses during the reporting period. Actual results could differ from those estimates.

#### 6. Cash and Cash Equivalents

For purposes of the statement of cash flows, the Organization considers all cash on hand, cash on deposit, and money market accounts, subject to immediate withdrawal, to be cash equivalents.

The Organization maintains its cash balances in financial institutions located in the Broomfield, Colorado area, which at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents.

#### 7. Investments

The Organization records its investments in mutual funds at fair value in the statement of financial position. Realized and unrealized gains and losses, interest and dividends are reflected as investment income in the statements of activities.

#### 8. Inventories

Inventories are stated at the lower of cost or market value, with market value derived from published independent sector rates in accordance with the Internal Revenue Service's Publication 561, *Determining the Value of Donated Property*. Inventories include items such as clothes, shoes, coats, sports equipment, backpacks and school supplies.

#### 9. Fixed Assets

Fixed assets acquired in excess of \$1,000 and have a life expectancy of more than one year are capitalized at cost for purchased assets and at estimated fair value, at date of receipt, for donated property. Depreciation is provided on the straight-line method over four years for vehicles.

## NOTE A – NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 10. Accounting for Contributions

Unconditional promises to give are recognized as a receivable and revenues, at fair value, when the pledge is received. Unconditional promises to give that are expected to be collected in less than one year are measured at net realizable value. Unconditional promises to give expected to be collected over periods in excess of one year from the time of the pledge are measured using a risk-adjusted discount rate. In subsequent periods, accruals of the interest element are accounted for as contribution revenue. As of December 31, 2017, and 2016, there were outstanding pledges totaling \$52,889 and \$40,844, respectively, which will be received within one year. These pledges are deemed to be collectible.

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods, or are restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. Restricted contributions received in the same year in which the restrictions are met are recorded as unrestricted support. Unconditional promises to give, which do not state a due date, are presumed to be time-restricted by the donor until received and are reported as temporarily restricted net assts.

A donor restriction expires when a stipulated time restriction ends, when an unconditional promise with an implied time restriction is collected, or when a purpose restriction is accomplished. Upon expiration, temporarily restricted net assets are reclassified to unrestricted net assets and are reported in the statement of activities as net assets released from restrictions.

#### 11. Accounting for Grants

Revenues from grants are recognized according to the specific agreement. Generally, revenues from restricted grants are recognized in the period of the grant award, whereas revenues from cost reimbursement grants are recognized to the extent of project expenses incurred.

#### 12. *In-kind Contributions*

Contributions of property, materials, and personal services are known as in-kind contributions and are recorded at their estimated fair value at the date of receipt. The amount recorded for these contributions (other than contributions of fixed assets or inventories) are included as program costs to properly reflect the total cost of the particular program.

### NOTE A – NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 13. Special Events

The Organization holds special events such as golf tournaments, a bowling tournament and a luncheon throughout the year as fundraising events for the Organization. The gross revenues and expenses, including direct benefits to donors, from these events are presented in the statement of activities. Revenues are recognized when the donations are received.

#### 14. Net Assets

From time to time, the Organization's Board of Directors approves designating net assets for future use for a specific purpose and the Board has designated \$35,867 for operating reserves as of December 31, 2017 and 2016.

#### 15. Income Taxes

The Organization is operated as a nonprofit organization exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. The Organization recognizes tax liabilities when, despite the Organization's belief that its tax return positions are supportable, the Organization believes that certain positions may not be fully sustained upon review by tax authorities. Benefits from tax positions are measured at the largest amount of benefit that is greater than fifty percent likely of being realized upon settlement. The Organization has concluded there is no tax liability or benefit required to be recorded as of December 31, 2017. The Organization is subject to routine audits by taxing jurisdictions; however, there are currently no audits in progress for any tax periods. The Organization believes it is no longer subject to income tax examinations for the years prior to the year ended December 31, 2014.

#### 16. Fair Value Measurements

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. A fair value hierarchy has been established under generally accepted accounting principles, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value:

Level 1 – Quoted prices in active markets for identical assets or liabilities. Level 1 assets and liabilities include debt and equity securities and mutual funds that are traded in an active exchange market.

### NOTE A – NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 16. Fair Value Measurements (Continued)

Level 2 – Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities include debt securities with quoted market prices that are traded less frequently than exchange-traded instruments. This category generally includes certain U.S. Government agency debt securities and corporate-debt securities.

Level 3 – Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the asset or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

Fair value estimates are made at a specific point in time, based on available market information and judgments about the financial asset, including estimates of timing, amount of expected future cash flows, and the credit standing of the issuer. In some cases, the fair value estimates cannot be substantiated by comparison to independent markets. In addition, the disclosed fair value may not be realized in the immediate settlement of the financial asset. The disclosed fair values do not reflect any premium or discount that could result from offering for sale at one time an entire holding of a particular financial asset. Potential taxes and other expenses that would be incurred in an actual sale or settlement are not reflected in amounts disclosed.

#### 17. Functional Allocation of Expenses

The costs of providing the various programs and other activities are summarized on a functional basis in the statement of functional expense. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

### NOTE A – NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 18. Recent Accounting Pronouncements

In May 2014, the FASB issued Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers (Topic 606)*, requiring an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The updated standard will replace most existing revenue recognition guidance in generally accepted accounting principles in the United States of America (US GAAP) when it becomes effective and permits the use of either a full retrospective or retrospective with cumulative effect transition method. In August 2015, the FASB issued ASU 2015-14, which defers the effective date of ASU 2014-09 one year, making it effective for annual reporting periods beginning after December 15, 2018. The Organization has not yet selected a transition method and is currently evaluating the effect that the standard will have on the financial statements.

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*, which sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract (i.e. lessees and lessors). The most significant change for lessees is the requirement under the new guidance to recognize right-of-use assets and lease liabilities for all leases not considered short-term leases. Changes to the lessor accounting model include: (a) synchronizing key aspects of the model with the new revenue recognition guidance, such as basing whether a lease is similar to a sale or whether control of the underlying asset has transferred to the lessee and (b) prospectively eliminating the specialized accounting for leveraged leases. The new standard requires lessors to account for leases using an approach that is substantially equivalent to existing guidance for sales-type leases, direct financing leases and operating leases. The ASU will be effective for fiscal years beginning after December 15, 2019, with early adoption permitted. The Organization is in the process of evaluating the impact of this new guidance.

In August 2016, the FASB issued ASU No. 2016-14, *Not-for Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities.* The amendments in this ASU make improvements to the information provided in financial statements and accompanying notes of not-for-profit entities. The amendments set forth the FASB's improvements to net asset classification requirements and the information presented about a not-for-profit organization's liquidity, financial performance and cash flows. The ASU will be effective for fiscal years beginning after December 15, 2017. Earlier adoption is permitted. The changes in this ASU should generally be applied on a retrospective basis in the year that the ASU is first applied. The Organization is in the process of evaluating the impact of this new guidance.

### NOTE A – NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 18. Recent Accounting Pronouncements (Continued)

In August 2016, the FASB issued ASU 2016-15, *Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments.* The amendments in this update clarify the guidance regarding the classification of operating, investing and financing activities for certain types of cash receipts and payments. The amendments in this update are effective for the annual periods, and the interim periods within those years, beginning after December 15, 2018, and should be applied using a retrospective transition method to each period presented. Early adoption is permitted. The Organization is evaluating the impact of adoption, if any, to the financial statements.

In November 2016, the FASB issued ASU No. 2016-18, *Statement of Cash Flows (Topic 230): Restricted Cash.* The amendments in this ASU require that a statement of cash flows explain the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. Therefore, amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. The ASU will be effective for fiscal years beginning after December 15, 2018. Earlier adoption is permitted. The changes in this ASU should generally be applied on a retrospective basis in the year that the ASU is first applied. The Organization is in the process of evaluating the impact of this new guidance.

In June 2018, the FASB issued ASU No. 2018-08 *Not-for Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made.* The amendments in this ASU clarify and improve the scope and the accounting guidance for contributions received and contributions made. The ASU will be effective for all entities that have issued, or is a conduit bond obligor for, securities that are traded, listed or quoted on an exchange or an over-the-counter market services as a resource recipient, for fiscal years beginning after December 15, 2018. The ASU will be effective for all entities that have not issued or is a conduit bond obligor for securities that are traded, listed or quoted on an exchange or an over-the-counter market services as a resource provider, for fiscal years beginning after December 15, 2019. The Organization is in the process of evaluating the impact of this new guidance.

#### NOTE B - INVESTMENTS

The following table presents the Organization's investments and the fair value hierarchy for those assets measured at fair value as of December 31, 2017:

	Fa	<u>air value</u>	<u>I</u>	Level 1	L	evel 2	<u>Le</u>	<u>vel 3</u>
Investments:								
Mutual funds – equities	\$	17,637	\$	17,637	\$	-	\$	-
Mutual funds – blended		1,022		1,022				
Total	\$	<u>18,659</u>	\$	<u>18,659</u>	\$		\$	_=

The following table presents the Organization's investments and the fair value hierarchy for those assets measured at fair value as of December 31, 2016:

	Fa	<u>ir value</u>	<u>_L</u>	<u> Level 1</u>	Le	<u>vel 2</u>	Lev	<u>el 3</u>
Investments:								
Mutual funds - equities	\$	14,944	\$	14,944	\$	-	\$	-

Investment income earned on mutual funds for the year ended December 31, 2017 and 2016, was unrealized gain and dividends on the mutual funds reported at fair value of \$2,319 and \$1,124, respectively.

### NOTE C – PORTFOLIO LOAN ACCOUNT FACILITY

The Organization entered into a secured variable rate portfolio loan account facility with an investment firm in the amount equal to 50% of the investment balance. The amount available to draw on at December 31, 2017 is \$9,329. Drawings on the facility are available on a revolving line of credit basis and bear interest at the minimum base rate of the greater of the current prime rate, 4.50% at December 31, 2017, or 4.00% plus 2.00%. The interest rate on the facility at December 31, 2017 is 6.50%. Amounts drawn under the facility may be repaid and re-borrowed by the Organization from time to time. The facility has an indefinite term. The facility is secured by the investment portfolio. There was no outstanding balance at December 31, 2017 and 2016 and interest expense for the years ended December 31, 2017 and 2016 was \$0.

#### NOTE D – TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes as of December 31:

	2017	2016
Precious Essentials	\$ 26	\$ 6,379
Basics 4 Babies	3,370	16,533
giveSPORTS	-	4,551
The Learning Center	15,000	15,000
COR Center	-	3,113
Edussentials	46,171	35,927
Fill a Backpack	52,142	57,443
Purchase of fixed assets	12,075	12,075
	\$ <u>128,784</u>	\$ <u>151,021</u>

#### NOTE E – VOLUNTEER HOURS

Individuals volunteer their time and perform various task to assist the Organization. The total volunteer hours as of December 31, 2017 and 2016 were 29,985 and 24,541, with an estimated value of \$740,317 and \$645,651, respectively. These donations are not reflected in the accompanying financial statements since they do not meet the criteria for recognition under generally accepted accounting principles.

#### NOTE F – LEASES

The Center leases office space and equipment under operating lease arrangements in the operation of its programs. The total rent expense for operating leases for the years ended December 31, 2017 and 2016 was \$188,474 and \$131,084, respectively.

Future minimum rental payments for these leases at December 31, 2017 are as follows:

nding December 31,	
18	\$183,865
19	187,868
20	191,872
21	<u>195,336</u>
	\$ <u>758,941</u>

#### NOTE G – RELATED PARTY TRANSACTIONS

Related party contributions for the years ended December 31, 2017 and 2016 were \$39,630 and \$167,169, respectively, and were received in the form of cash. These contributions were received from members of the Board of Directors and employees of the Organization.

#### NOTE H – SUBSEQUENT EVENTS

On May 18, 2018, the Organization purchased a building for \$3,500,000. The purchase was funded with a loan from a financial institution in the amount of \$2,250,000 and \$1,250,000 was paid in cash.

The Organization had leased 15,915 square feet of office space that they no longer need after purchasing the new building. The lease obligation expires in 2021. The landlord has released the Organization of any remaining lease obligations.